

STATS

JOBS CREATED

42

JOBS RETAINED

25

CREATED PAYROLL

\$3.9M

RETAINED PAYROLL

\$1.6M

CAPITAL INVESTMENT

\$125K

HEAR FROM THE
COMPANY

"Our focus has been on growth since the beginning, and with these partnerships, we are excited to continue that mentality at an exponential level...We are committed to growing our personnel, capacity, technological infrastructure, and education in an effort to build on our core values, expand our relationships with our customer and carrier bases, and grow our partnerships across the country."

TONY UHRINA

President, Premier



Land Acquisition & HQ Renovation Project

OVERVIEW

KMK Consulting (KMKC) assisted Premier Global Transportation, LLC (Premier) in a recent real estate acquisition and renovation. Founded in 2020, Premier is a **minority-owned** logistics solutions organization based in Miami Township, Ohio. Premier is focused on simplifying shipping needs and identifying open capacity to efficiently deliver cargo. Premier specializes in developing custom solutions for complex supply chain challenges for various shipping services, including truckload, reefer, intermodal, less than truckload (LTL), and flatbed.

CHALLENGES

This expansion project further solidifies Premier's powerhouse position in the logistics and distribution sector. The Miami Township expansion is but one part of a burgeoning operation. The expansion faced unique challenges requiring innovative solutions. As a rapidly growing company, Premier required fast and responsive consulting services to match its increasing business speed and volume. Premier's challenges included negotiating with multiple states and the attainment of incentives, while also seeking to offset its immediate and long-term operational costs.

OUTCOMES

KMKC managed the incentive analysis and review, while also conducting negotiations between multiple states including Florida, Pennsylvania, Kentucky, and Ohio. Premier's emphasis on training and retaining a productive and talented workforce was a key element of its expansion project. KMKC worked to ensure the incentives were targeted to support these workforce initiatives. KMKC generated creative solutions to help offset the company's immediate and long-term operational costs. With multiple real estate transactions pending and important decisions on where to secure the company's future growth, KMKC acted swiftly to secure a range of incentives to capture the company's future performance and real-time need for training its workforce. Premier's Miami Township expansion is set to double its workforce in Clermont County by **retaining 25 jobs** and **adding 42** more. This **retains a payroll of \$1.62M** and **creates additional payroll of \$3.93M**. Premier is determined to make a **capital investment of \$125K** for the project.